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## SPECIALTY SECTION

This article was submitted to  
Natural Resources,  
a section of the journal  
Frontiers in Sustainable Resource Management

RECEIVED 23 December 2022

ACCEPTED 06 February 2023

PUBLISHED 27 February 2023

## CITATION

Le T-AT, Vodden K, Wu J and Atiwesh G (2023)  
Trade-offs and synergies in ecosystem services  
for sustainability.  
*Front. Sustain. Resour. Manag.* 2:1129396.  
doi: 10.3389/fsrma.2023.1129396

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# Trade-offs and synergies in ecosystem services for sustainability

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## KEYWORDS

trade-offs, synergies, ecosystem services, win-win outcomes, transdisciplinary research, sustainability

## Introduction

Studying trade-offs and synergies of ecosystems services (ES) has recently been one of the most emphasized topics within the ES literature, aimed at finding environmentally sustainable solutions in response to the dramatic changes in ES across the globe (Tomscha and Gergel, 2016; Xiangzheng et al., 2016; Zheng et al., 2019). Understanding how to achieve sustainability is a major overarching challenge facing global society in the twenty-first century (Cavender-Bares et al., 2015b). ES provide a great diversity of benefits to humans, such as survival, livelihoods, health, wealth etc. (Costanza et al., 2014). Yet, while seeking these benefits, society puts undue pressure on ecosystems and natural resources, resulting in substantial losses of ES (Perez-verdin et al., 2016) and causing pressure on all aspects of the sustainability, from the economic dimension, e.g., livelihoods, hunger, poverty (Groot et al., 2012), to social issues, e.g., inequality, social well-being, peace, justice, institutions (Henderson and Loreau, 2023), and environmental degradation, e.g., soil losses, water quality deterioration, biodiversity decline (António et al., 2018). Human development that benefits from ES often involves ES trade-offs and doing so in a manner that secures the natural capital needed in delivering services for future generations, is pivotal for sustainable resource management (Cavender-Bares et al., 2015a,b).

ES topics have been studied in diverse ways, mostly focusing on specific perspectives, e.g., ES trade-offs and synergies reviewed under a landscape lens (Castro et al., 2014; Tomscha and Gergel, 2016; Grass et al., 2020), market-based approaches (Royal, 2021), nature-based solutions (Salvatori and Pallante, 2021; Ma et al., 2022), particular aspects of approaches (Zheng et al., 2019), or methods (Baiqiu et al., 2019). Some mention ES trade-offs in a specific biome, e.g., for peatland (Saarikoski et al., 2019), boreal forests (Chen et al., 2016), tropical forests (Naime et al., 2020), dryland ecosystems (Yu et al., 2021a), or biodiversity hotspots/regions (Chisholm, 2010; Maes et al., 2012; Maass et al., 2016; Girardello et al., 2019). Others analyze ES trade-offs/synergies with a focus on various beneficiaries (King et al., 2015), e.g., urban stakeholders (Washbourne et al., 2020), rural, or indigenous communities (Delgado-Serrano, 2017; Wang et al., 2019; Schaafsma et al., 2021; Savari et al., 2022a,c), or through a gender lens (Savari et al., 2022b). There are also some broader reviews of ES trade-offs/synergies by scale (Cavender-Bares et al., 2015a), types of trade-offs (Rodríguez et al., 2006), for human well-being (Howe et al., 2014; Daw et al., 2015; Liu et al., 2022), or drawing from empirical research observations (Aryal et al., 2022). Some recent studies, such as Cord et al. (2017) describe the relationships

between ES conflicts (“trade-offs”) and synergistic (“synergies”), while [Zheng et al. \(2019\)](#) introduce a framework to analyze the ES types, drivers, and integrated approaches to minimize ES trade-offs. However, optimal perspectives have not been mentioned in these frameworks. Further, “there is not one classification scheme that will be adequate for the many contexts in which ES research may be utilized” ([Fisher et al., 2009](#), p. 643). Thus, in various contexts for ES assessment, each context requires different perspectives, or need to be evaluated by integrating different lenses for each dimension to achieve comprehensiveness and/or inclusiveness. In general, although these numerous dimensions have been explored, determining which core determinants govern ES trade-offs/synergies, as well as the relationships between them and how to minimize ES trade-offs and maximize positive synergies of ES to achieve win-win outcomes remains a considerable challenge for sustainability. Accordingly, our objectives are to propose an appropriate framework that is based on the relevant previous studies to contribute to answering these outstanding questions. In doing so we aim to enhance understanding of key factors and relationships at play in minimizing ES trade-offs and maximizing positive ES synergies.

Literature related to ES and sustainability was selected and reviewed from the Web of Science and Scopus databases, with a focus on ES trade-offs and synergies (or win-win outcomes). This led to a proposed framework for understanding the multiple dimensions of ES trade-offs and synergies ([Figure 1](#)) in seeking sustainability outcomes. To achieve ES win-win outcomes (**F**) toward sustainability (**G**), we propose that four main domains need to be considered in minimizing ES trade-offs and maximizing positive ES synergies (**E**), including ES types or values (**A**), demand types (**B**), drivers (**C**), and coordinating approaches (**D**). This opinion article, thus, provides a comprehensive view of the relationships between these domains by synthesizing their current situations according to their relevant achievements/strengths (+), weaknesses/challenges (−) and corresponding recommendations (\*).

## The key relationships to minimize ES trade-offs and maximize positive ES synergies toward sustainability

### From ES types (A) to ES trade-offs and ES synergies (E)

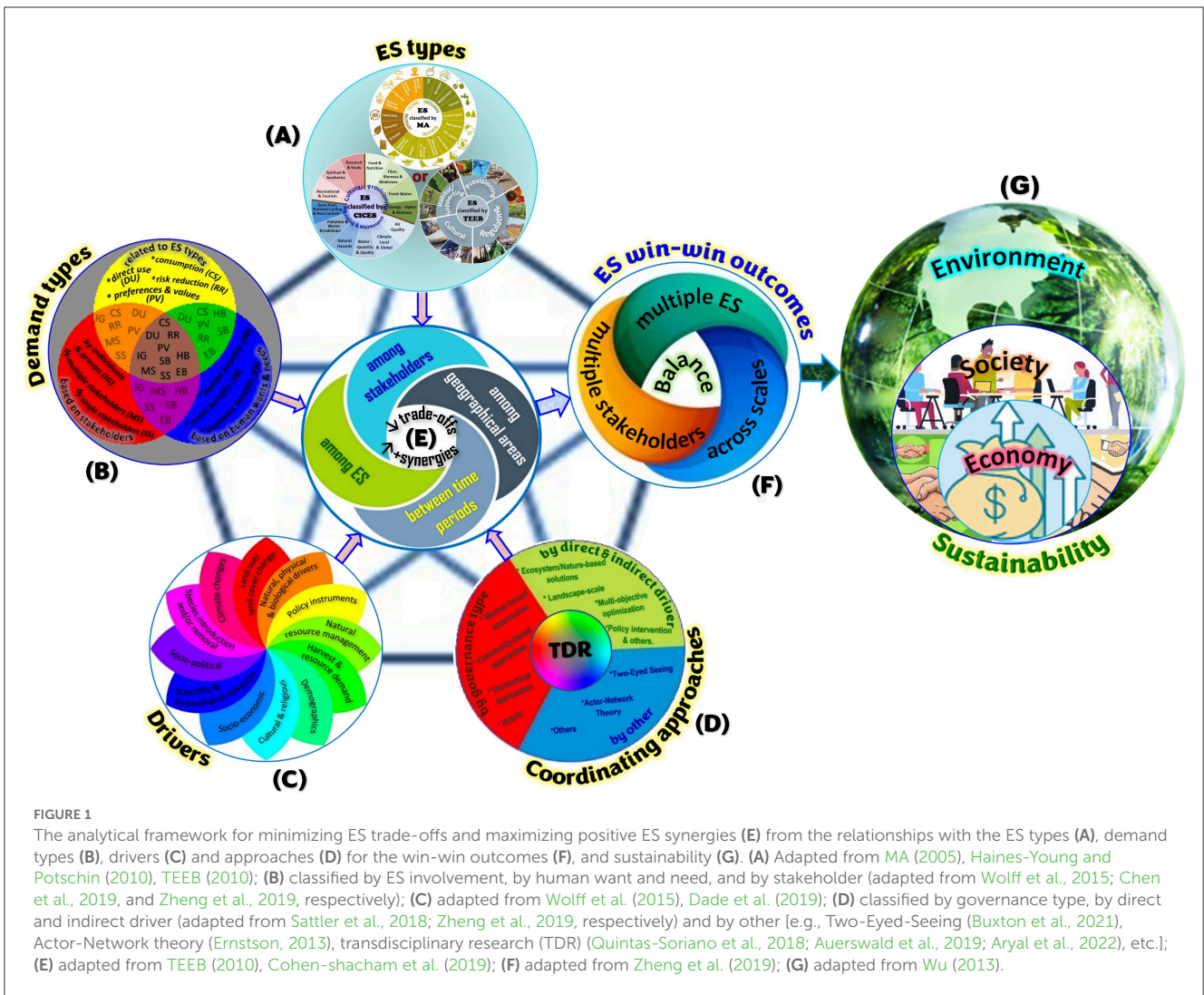
ES play essential roles for human well-being ([Harrison et al., 2014](#); [Maass et al., 2016](#)). Ecosystems provide us with diverse ES through four service groups: provisioning (e.g., food and raw materials), regulating (e.g., water quality regulation and pollination), cultural (e.g., recreation and ecotourism) and supporting (e.g., nutrient cycling and photosynthesis) ([MA, 2005](#); [Haines-Young and Potschin, 2010](#); [TEEB, 2010](#)) (**A+**). Notably, trade-offs are everywhere in a world with resource constraints and value preferences ([Yu et al., 2021a](#)). Trade-offs are also a typical characteristic of the complex dynamics in interdependent social-ecological systems ([Galafassi et al., 2017](#)). Trade-offs among ES, for example, arise when the provision of one ES is reduced

due to increased use of another ES ([Rodríguez et al., 2006](#); [Dade et al., 2019](#); [Schaafsma and Bartkowski, 2021](#)) or when one party earns one ES benefit at the expense of another ([Schaafsma and Bartkowski, 2021](#)) (**E−**). In contrast, synergies occur when two ES increase or decrease simultaneously ([Dade et al., 2019](#)) (**E+** or **E−**).

There are different understandings about ES trade-offs and synergies, and trade-offs are not necessarily a negative thing ([Yu et al., 2021a](#)). A trade-off mindset inspires us to find the existing imperfections and reinforce management approaches that make the most rational option under restricted conditions ([Station et al., 2019](#); [Yu et al., 2021a](#)). One of the most common classifications of ES trade-offs is proposed by the Economics of Ecosystems and Biodiversity assessment ([TEEB, 2010](#)) with four types: spatial trade-offs, temporal trade-offs, trade-offs between beneficiaries, and trade-offs among ES ([Zheng et al., 2019](#)) (**E**). Spatial trade-offs often represent spatial relationships among various ES caused by spatial differences in ES supply and demand capacities ([Rodríguez et al., 2006](#); [Yu et al., 2021b](#)). Temporal trade-offs indicate the relationship between current and future conditions ([Mutzel et al., 2013](#)), or refer to whether the effects take place relatively slowly or rapidly ([Rodríguez et al., 2006](#)). Types of relationship between ES and the multiple dimensions of ES trade-offs and synergies are generally based on interactions between objectives, i.e., spatially heterogeneous and temporal variability of ES ([Baiqiu et al., 2019](#)), or management choices made by humans ([Rodríguez et al., 2006](#)). And these lead to three types of interactions, negative ([Muniz and Cruz, 2015](#); [Baiqiu et al., 2019](#); [Dade et al., 2019](#)), positive ([Muniz and Cruz, 2015](#); [Baiqiu et al., 2019](#); [Dade et al., 2019](#)), and neutrality ([Baiqiu et al., 2019](#)).

The concept of ES is utilized for many approaches in sustainability science to characterize the interdependence of human well-being and the environment ([King et al., 2015](#)). Depending on different research contexts, assessment of ES, including ES trade-offs and synergies, is typically derived from one of several different perspectives of ES classifications, including the report of the Millennium Ecosystem Assessment ([MA, 2005](#)), the Economics of Ecosystems and Biodiversity ([TEEB, 2010](#)), the Common International Classification for ES (CICES) ([Haines-Young and Potschin, 2010](#)) (see [Cavender-Bares et al., 2015a,b](#); [Zheng et al., 2019](#); [Liu et al., 2022](#)) or various ES classifications (see for examples, [Howe et al., 2014](#); [Lee and Lautenbach, 2016](#); [Xiangzheng et al., 2016](#); [Cord et al., 2017](#); [McDonough et al., 2017](#); [Baiqiu et al., 2019](#)). Reliance on different ES classifications is often used for the study types of reviewed and/or systematic reviews because the databases for analysis are often selected from different sources of previous studies. Given the variety of alternatives and study contexts we agree with [Fisher et al. \(2009, p. 643\)](#) that “any attempt at classifying ES should be based on both the characteristics of the ecosystems of interest and a decision context for which the concept of ES is being mobilized.”

Natural regeneration of ecosystems is considered as crucial in recovering essential ES for humanity ([Naime et al., 2020](#)). Yet natural regeneration can not avoid trade-offs and synergies across ES and across stakeholders ([Naime et al., 2020](#)) (**A**→ **E**: +/−). In a recent review of trade-offs in ES with 473 empirical studies conducted in over 80 countries, [Aryal et al. \(2022\)](#) have pointed out that ES trade-offs occur among and within all four categories



of ES, with the highest frequency of trade-offs being related to relationship provisioning—regulating services (62%), followed by provisioning—supporting (45%), provisioning—cultural ES (25%), and regulating and supporting ES (15%) (A→ E). More than two-thirds of these studies were implemented in developed countries of the temperate region and sub-tropical climatic zones and about 90% of these studies received research funding (Aryal et al., 2022). This implies that ES trade-offs research in globally significant ecosystem hotspots in the tropics, mostly in developing countries, are difficult to assess given lack of primary data or limited investment by donors from advanced countries or funding organizations (Aryal et al., 2022) (E-). This is also a significant research gap for environmental and sustainability research more generally (Tang et al., 2018; Nita, 2019) because the research system in developed countries is stronger (Nita, 2019), and therefore developing countries have a less significant effect on environmental and sustainability publications (Tang et al., 2018). Therefore, adequate technical and financial support for the developing regions in the hyper-diverse tropical region and climate sensitive zones is needed (Aryal et al., 2022) (E\*).

### From ES demand types (B) and ES drivers (C) to others

ES supply and ES demand are linked together by ES flows through delivering goods and services to benefiting areas (Wolff et al., 2015; Yu et al., 2021a) (A→ B: +). Based on different ES categories, there are four distinct demand types identified: risk reduction, preferences and values, direct use, or consumption of goods and services (Wolff et al., 2015) (A→ B). Based on human wants and needs from ES, there are social, economic and human benefits (Chen et al., 2019). Based on beneficiaries, multiple ES are provided for single stakeholders, diverse stakeholders, and both individuals and groups (Zheng et al., 2019) (B). Meeting these various demands requires negotiating trade-offs among different options and values that are posited by multiple stakeholders and organizations (Ellis et al., 2019) (B→ E). Meanwhile, “positive (synergistic) and negative (trade-off) relationships among ES are influenced by drivers of change, such as policy interventions and environmental variability, and the mechanisms that link these drivers to ES outcomes” (Dade et al., 2019), p. 1116 (C→ E: +/-; C→ F: +/-). Indeed, ES relationships can be affected by

drivers in multiple ways (Dade et al., 2019). There are four main interactions influenced by a driver: (1) the supply of one ES directly influenced, with no effect on other ES; (2) a single ES with either a unidirectional (one way) or bidirectional (two way) interaction with another ES; (3) two ES with no interaction with each other directly affected; (4) two ES with either a unidirectional or bidirectional interaction between them directly affected (Dade et al., 2019) (C → A). Drivers of ES trade-offs and synergies can be classified into two groups, drivers of ecosystem changes (i.e., climate changes, land use/land cover change, natural, physical, biological drivers) and drivers of socio-economic changes (i.e., policy instruments, socio-political, socio-economic, cultural and religious, demographics, etc.) (Wolff et al., 2015; Dade et al., 2019). Failure to consider these drivers and their mechanisms can lead to ill-informed management decisions and decreased ability of ES delivery (Dade et al., 2019) (C → F: -). Conversely, at least, the identification of these drivers and their mechanisms is crucial in discovering whether trade-offs or synergies between ES are likely to occur (Dade et al., 2019) (C → E: +). For example, due to increasing temperatures in boreal forests from global climate change, the rate of soil nutrient cycling is decreased. Likewise, the mechanisms of this rate influences two final ES, below ground carbon storage and maintenance of soil fertility. In other words, climbing temperatures is a driver to promote a negative synergy between these two services (Allison and Kathleen, 2008) (C → E: -).

## From coordinating participatory approaches (D) to ES trade-offs/synergies (E) and others

To navigate ES trade-offs, it is important to enhance approaches for processes of decision-making (Schaafsma and Bartkowski, 2021) (D → E: \*). Rooted in direct and indirect drivers, approaches including ecosystem, landscape-scale, multi-objective optimization, and policy interventions among others can be used to diminish ES trade-offs (Zheng et al., 2019) (D). Interestingly, nature-based solutions—one type derived from the ecosystem approach, are increasingly applied as one of the most effective choices to “recognize and address the trade-offs between the production of a few immediate economic benefits for development, and future options for the production of the full range of ES” (Cohen-shacham et al., 2019, p. 24) to support conservation and sustainable development objectives (Cohen-shacham et al., 2019; Seddon et al., 2020; Babí et al., 2021; Pan et al., 2021; Ma et al., 2022) (D → E: +). Minimizing ES trade-offs and/or maximizing positive ES synergies can also be achieved by using other approaches, e.g., market-based approaches (Crookes et al., 2013; Ecology et al., 2021), community-based approaches (Mistry et al., 2017), two-eyed-seeing seeing (Buxton et al., 2021), actor-network theory (Ernstson, 2013), transdisciplinary research (TDR) approach (Quintas-Soriano et al., 2018; Auerswald et al., 2019; Aryal et al., 2022) (D → E: +). Strikingly, among all these approaches, the role of stakeholders’ participation is the most commonly emphasized characteristic as it is paramount

in addressing environmental problems for sustainability (Grifoni et al., 2014). In fact, the involvement of all human actors, i.e., governments, communities, non-government organizations, companies (both for production and services) is needed to accelerate the transition toward a sustainable society (Grifoni et al., 2014). Public involvement implies the active participation of people from planning processes to decision-making and activities toward environmental sustainability (Grifoni et al., 2014). “Participation” is linked to “bottom-up processes” and “comprehensive governance” that enable collective awareness of environmental issues and obligate relevant institutions to incorporate greater transparency into their rules and policies (Grifoni et al., 2014) (D → E, G: \*). This participation is needed from the information/feedback level, to consultation, collaboration, negotiation, and empowerment, increasingly facilitated by online interaction (Stauffacher et al., 2010; Grifoni et al., 2014). Nevertheless, there are still conceptual and empirical gaps in participatory approaches that if addressed can contribute to the development of an improved understanding about trade-off dynamics and the capacities to handle them (Galafassi et al., 2017) (D → E: -).

Another important point in the emerging literature is the very close relationship between participatory approaches and TDR in solving environmental problems (Maheshwari et al., 2014; Grove and Pickett, 2019; White et al., 2021; Kim et al., 2022; Le, 2022). TDR is widely understood as a process to address one or more specific complex problem(s) through interdisciplinary research (cooperating from different disciplines) and participatory approaches, with mutual learning from inside and outside academia (Lang et al., 2012). TDR applications for ES aim to contribute to the world’s most pressing environmental challenges (Munns et al., 2015; Steger et al., 2021). Accordingly, TDR may reveal ES supply, ES demands and ES drivers (Edrisi and Abhilash, 2021; White et al., 2021) (D → A, B & C: +). This approach also allows for identification of ES trade-offs and synergies for supporting the vitality of natural resources, thereby helping minimize the trade-offs in the degraded ecosystems and maximize various co-benefits (Quintas-Soriano et al., 2018; Auerswald et al., 2019; Edrisi and Abhilash, 2021) (D → E, F: +).

In the context of the Decade 2021-2030 on Ecosystem Restoration for preventing, halting, and reversing ecosystem degradation globally (Edrisi and Abhilash, 2021; Fischer et al., 2021), TDR might provide the way to explore new dimensions, identify, understand, and analyze the hidden issues of ES by applying appropriate different disciplines (whereas they might be overlooked by a single discipline), and provide novel solutions to complex problems in the real world co-developed by diverse stakeholders (Blythe et al., 2017; Edrisi and Abhilash, 2021) (D → E, F: +). Furthermore, the integration of TDR with other rational approaches will allow for comprehensive discovery of “win-win” outcomes to sustainability challenges (Bergendahl et al., 2018; Zheng et al., 2019). For example, to understand community-based fisheries management in the Pacific, a natural science approach helps discover biological drivers of community-based management, while a social science approach is applied to detect the socio-cultural dimensions of community-management, and using a

social–ecological approach aims to investigate the relationships between reef closures, fishers' behavior, and marine biomass (Blythe et al., 2017) (D→ A, B, C: +).

To contribute to mitigating ES trade-offs, promoting the conservation of ecosystems and enhancing livelihoods, in recent decades, a number of environmental initiatives such as payments for ecosystem services (PES) and Reducing Emissions from Deforestation and Forest Degradation (REDD+) have been applied from local to global scale (Friess et al., 2015; Bladon et al., 2016; Nava-lópez et al., 2018; Yang et al., 2018; Perevochtchikova et al., 2021). Although market-based approaches and/or PES outcomes and for sustainability remain controversial (Redford and Adams, 2009; Gómez-Baggethun et al., 2010; Van Hecken et al., 2015; Yang et al., 2018; Kaiser et al., 2021), it is undeniable that the growth of PES programs have focused on the dual goals of improving ES and contributing to poverty alleviation, especially for the rural poor in developing countries (Gauvin et al., 2010). This example points out that policy intervention and market instruction are also necessary approaches (Zheng et al., 2019). With the wicked problems that these practical policies (e.g., PES, REDD+, etc.) need to address, a TD approach is necessary (Farley and Costanza, 2010; Costanza et al., 2017; Conner, 2022) (D→ E: +).

## Conclusions

Overall, ES trade-offs have been seen as one of the most important current sustainability issues (Seppelt et al., 2011; Börner et al., 2017; Schaafsma et al., 2021; Aryal et al., 2022), because understanding ES trade-offs and synergies is essential to manage multi-functional ecosystems better and to minimize costly trade-offs (Baiqiu et al., 2019). In seeking to help address this issue, this study firstly stresses the need for more comprehensive thinking in understanding the core ES determinants and their relationships affecting ES trade-offs and synergies. To maximize co-benefits and minimize conflicts between various ES trade-offs (E), in addition to considering prerequisite factors, i.e., ES types/values (A), ES demands (B), and ES drivers (C), this study strongly calls for TDR approaches (D) to understanding and resolving ES issues (Costanza et al., 2014; Quintas-Soriano et al., 2018; Kim et al., 2022; Le, 2022), including ES trade-offs for improving sustainability (Cundill et al., 2005; Quintas-Soriano et al., 2018; Auerswald et al., 2019; Aryal et al., 2022). The increasingly influential ES-centered paradigm of sustainability requires a continuing search for so-called “win–win–win” goals, as economic activities are part of the social domain, and both economy and society are constrained and supported by the environment (Wu, 2013) (A, B, C, D→ E, F→ G: \*). In the context of the critical state of ecosystems worldwide, applying related policies instruments, such as PES and REDD+ is emphasized as a promising solution to respond to the degradation of ecosystems (Kaiser et al., 2021). Yet, their effective implementation requires a TD approach (Farley and Costanza, 2010; Costanza et al., 2017; Conner, 2022). Through proposing an analytical framework for minimizing ES trade-offs and maximizing positive

ES synergies our discussion may assist policymakers in seeking better strategies for ES sustainability. Lastly, we note that the framework to minimize ES trade-offs and maximize synergies introduced in this study mainly aims to focus on a logic of linking the major factors concerned, understanding these relationships and dynamics. An understanding of specific contexts is also required in seeking appropriate perspectives related to each factor dimension as well as policy solutions for these specific ES contexts.

## Author contributions

T-AL created the idea for the paper and conducted the literature review, wrote the initial manuscript, and revised for the final version based on feedback from the co-authors and reviewers. KV, JW, and GA revised and contributed to the development and completion of this article. All authors contributed to the article and approved the submitted version.

## Acknowledgments

This paper was developed from the lead author's comprehensive examination (in Winter, 2022) in the PhD Transdisciplinary Sustainability program for the first group of students (2021–2024) of Grenfell campus, Memorial University of Newfoundland (MUN), Canada. She would like to thank all supports funded by a joint PhD scholarship between the Vietnamese Government and the School of Graduate Studies (MUN) (2018–2020) and the great funding jointed by her co-supervisors and the MUN (2021–2022). We also would like to thank the Open Access funding enabled and organized by Environmental Policy Institute (EPI), Grenfell Campus (MUN). The authors also would like to express my great appreciation to Dr. Gabriela Sabau and Dr. Joseph Bowden at Grenfell (MUN) for their helpful comments. We also would like to send our sincere thanks to three reviewers for their valuable comments and suggestions on the manuscript.

## Conflict of interest

The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.

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