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Digitalization, financing constraints and firm performance

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The development of low-level digital technology and communication technology such as "huge wisdom moving cloud" has driven the rise of digital economy, and various fields of social economy have gradually realized deep integration with digital technology. From the micro level of enterprises, digitalization transforms business activities such as research and development, production, supply chain and sales, and forms new data resources to help enterprises achieve lean management through data integration and analysis. To investigate whether digitalization ultimately affects firm performance, this study conducted theoretical discussions, selected Chinese listed companies to study, and empirically tested the relationship. Research has found that digitisation does boost corporate performance. After the robustness test, the conclusion remains the same. To deepen the understanding of the impact of digitalization on corporate performance, a mechanism analysis is also performed in this study. We found that digitization improves corporate performance by improving corporate innovation. In addition, we carried out an applicability analysis. We find that digitalization has a greater impact on firm performance in non-stateowned enterprises and those whose executives have an information technology background. Finally, by means of the economic consequences test, we find that the improvement in corporate performance caused by the growth of the digital hierarchy improves the corporate debt structure in the future. The findings of this study enrich theories related to digitalization and improve empirical evidence for the positive externalities of digitalization.

KEYWORDS

digitalization, financing constraints, enterprise performance, enterprise innovation, economic consequences

1 Introduction

Since the 1990s, the rapid development of the Internet and other digital technologies has brought fresh opportunities for businesses. As micro subjects of economic development, digital transformation of enterprises is the basis for sustainable development of the digital economy (Zhong Yuehua et al., 2022). Enterprises need to actively or passively take full advantage of the opportunities brought by digital technologies to realize business processes (LI et al., 2018), business models (MUBARAK et al., 2020), overseas investment (Hu Yang et al., 2022; Huang and Huang, 2018), financial performance (He Fan, Liu Hongxia, 2019), culture and customer experience (GUENZI et al., 2020) and other aspects of value creation (Wang Haihua et al., 2022). According to the White Paper on Global Digital Economy -- A New Dawn of Recovery under the Impact of COVID-19, released by the China Academy of Information and Communications Technology at the 2021 Global Digital Economy Conference, the scale of China's digital economy is about 5.4 trillion United States dollars, ranking the second in the world in terms of total volume and the first in terms of year-on-year growth. The digital economy has become a new driving force for China's economic growth.

Digital technology has considerably changed the ecological environment for the survival and development of enterprises, reshaped their business models, and exerted a profound impact on various fields of enterprise operation and management (Li Lei et al., 2022). Through the introduction of digital technology, enterprises have realized the digitalization of production, management and sales at various levels, enhanced their competitiveness, and realized the strategic behavior of short-term and long-term profit increment (Vial, 2019; Verhoef et al., 2021; Hu et al, 2022). The existing literature shows that the impact of digitalization on enterprises is comprehensive and fundamental, and enterprise digitalization is not a choice of whether they are willing or not, but a mandatory task that must be completed (Lu and Lu, 2022). On the one hand, thanks to cloud computing and related auxiliary digital technologies, enterprises can rapidly gather enormous user data at low cost and in multiple dimensions, which improves the immediate response of organizations to market demands (Liu Zheng et al., 2020). On the other hand, digital technology is also a means of organization and management (Goldfarb and Tucker, 2019), which can help enterprises enhance coordination ability and improve supervision efficiency (Brynjolfsson and Mc Elheran, 2016). Digital technology is also a means of organization and management (Goldfarb and Tucker, 2019), which can help enterprises improve coordination ability and supervision efficiency (Brynjolfsson and Mc Elheran, 2016). In recent years, some literature has begun to recognize that corporate digital transformation is not only an application of digital technologies, but also a process of organizational change. That is, the process in which enterprises apply digital technologies such as the Internet of Things, big data and artificial intelligence to process, product and service innovation and promote the restructuring and transformation of enterprise production mode (Lee et al., 2015). Gregory et al. (2019) believe that in this process, enterprises alter the path of value creation through the application of digital technology, so as to improve their internal operating efficiency and organizational performance.

Enterprise performance is an essential indicator to reflect the operating conditions of enterprises in a certain period, and occupies an influential position in the evaluation of enterprise performance (Wang Wenhua et al., 2022). The pursuit of superior performance is a corporate goal. Therefore, it is of practical interest to study the impact of digitalization on corporate performance. The existing literature has made some useful explorations on the relationship between digitization and firm performance. According to some academics, digitalization has done little to improve corporate performance. They believe that when large data is not compatible with the key structure of an organization, digital technology is difficult to create value (Forman and Mc Elheran, 2019), and even causes the "IT efficiency paradox". Another part of scholars believe that IT technology can improve enterprise performance by helping enterprises rationally plan production, quickly respond to consumer demands, and increase organizational flexibility and agility (Mikalefe et al., 2017; Qi Yudong et al., 2020). In addition, digitization can optimize internal and external communication and indirectly improve corporate performance (Alberto et al., 2013). Ferreira et al. (2019), using data from a telephone survey of 938 Portuguese companies, empirically found that the adoption of digital production processes was conducive to the introduction of different products (services). Loebbecke et al. (2015) found that the application of digital technology can influence enterprises to realize innovation transformation behavior under the original R&D innovation, generally improve operational efficiency, reduce operating costs and enhance customer experience, so as to obtain more output performance.

Although several existing studies have explored the relationship between digitization and firm performance, no consensus has been reached. In order to explore the critical factors that drive business performance improvement and provide some insights into the promotion of business digitalization, this study conducted theoretical analysis and empirical tests on the impact of digitalization on business performance. In contrast to existing studies, this study incorporates financing constraints into the research system and analyzes the moderating role of financing constraints in the digital impact on corporate performance. Moreover, based on the existing literature, we also extend the analysis of the specific mechanisms of digitalization affecting the performance of enterprises. Another contribution of this study is an empirical analysis of the economic consequences of digitalization on firm performance.

2 Theoretical analysis and research hypothesis

2.1 Digitalization and enterprise performance

Digitization refers to the process of applying information technology to enterprise production. Digitization can use the current generation of information technology to promote industrial reform, improve the operation efficiency of the industry and build a different economic system (Li Jinyue et al., 2022). With the increasing pressure of resources and environment, the rise of labor costs and the intensification of industry competition, only by further accelerating the construction of digital infrastructure and increasing investment in digital technology can traditional enterprises gain the upper hand in the swift-moving digital trend (Liu Donghui et al., 2022). According to the resource arrangement theory, in the process of digital transformation, enterprises can optimize the allocation of internal resources, improve the productivity of enterprises and improve the performance of enterprises by relying on their own innovation and information acquisition advantages and coordinating various resources (Li Tang et al., 2020). With the development of digitalization, digital transformation has been gradually internalized and integrated into the whole process of daily operation and decision-making of enterprises (GOLDFARB ET AL., 2019). From the perspective of an enterprise, it is clear that the initiatives, capabilities and outcomes of a company's digital transformation will also influence the degree of digitalization of an enterprise and its subsequent performance. Enterprises tend to start from the inside in digital transformation, aiming to improve their efficiency from the inside first (Chi Maomao

et al., 2022), which is bound to be closely related to the promotion of enterprise innovation.

In conclusion, we propose research hypothesis H1:

Hypothesis 1: Digitization helps improve enterprise performance. Digital transformation integrates scattered information and resources of enterprises, optimizes the connection between supply and demand (LIU et al., 2011), and enables enterprises to achieve higher marginal innovation output (Pan and Gao, 2022). Digital technology of information collection, analysis, processing and feedback is quick, comprehensive, thorough and credible, overflow and low cost, etc., characteristics, guide the enterprises around the key production elements configuration data resources, help to improve enterprise innovation ability, absorption capacity and the ability to adapt, to form a new innovation model (WenHu Hui and sheng-yun wang, 2021) and promoting breakthrough innovation (Jichang Zhang and Jing Long, 2021). Digitalization has changed the traditional pattern of technological innovation in enterprises, bringing convenience advantages to enterprises in information and communication, and enhanced connectivity between enterprises and government departments, scientific research institutions, enterprises in various industries and users. Through this connection, enterprises can pool knowledge from different fields and explore the potential of crossborder innovation (Bai Fuping et al., 2022). The integration of digital technology and production and manufacturing links promotes the formation of an efficient community of people, machines and products in the production process, improves the precision of production process and reduces the difficulty of enterprise process innovation, thus affecting the innovation willingness of enterprises (Zhang Longpeng et al., 2016). When the level of innovation in a business continues to improve, the performance of the business also improves. Technological innovation of enterprises can regularly bring iteration of production process and update of production technology, thus reducing production costs and improving profits of enterprises (Yao Juan et al., 2022). Technological innovation can also help enterprises obtain key resources from social forces for subsequent transformation of technological innovation achievements (Cheng Hong et al., 2016), thus creating competitive advantages for enterprises and improving corporate performance. In addition, largescale production brought by enterprise innovation enables enterprises to obtain scale effect, which further enables enterprises to obtain certain monopoly profits or excess profits (Duan Haivan and Tian Yaxing, 2021). As a result, corporate innovation drives corporate performance improvement.

In summary, we believe that enterprise innovation is the intermediary variable of digitalization affecting enterprise performance, so we propose the research hypothesis H2:

Hypothesis 2: Digitization can improve corporate performance by influencing corporate innovation.

2.2 The moderating effect of financing constraints on the relationship between digitalization and corporate performance

Financing constraints are a worldwide problem affecting all aspects of business development. Therefore, it is necessary to incorporate financing constraints into the research regime on the impact of digitalization on corporate performance. The existing literature provides an in-depth analysis of the causes and effects of corporate financing constraints. The financing channels for enterprises mainly include internal financing and external financing. Internal financing is mainly based on an enterprise's own internal surplus, while external financing mainly raises funds from financial institutions, individuals or institutional investors (Du Qianqian and Li Qiqi, 2022). Financing constraints are mainly influenced by factors such as scale and age, political association of enterprises, financial ecological environment, financial development level, relationship between government and market, etc., (Gu Leilei et al., 2018). When times are good, it will be easier for companies to get funding. When enterprises are faced with large financing constraints, they are commonly unable to timely and effectively raise funds for their potential investment projects, so they have to give up some excellent investment opportunities, including mergers and acquisitions (Pan Hongbo et al., 2022; lingling Zhai and Yuhui Wu, 2021; Blouin et al., 2021). Some scholars believe that financing constraints restrict the growth of enterprises, increase the probability of bankruptcy due to the rupture of capital (Musso et al., 2008), and reduce corporate performance and total factor productivity (Hu Xiaoping, 2021; Hua Junguo et al., 2022).

Financing constraints affect not only corporate performance but also corporate innovation. When financing constraints exist, enterprises will reduce the investment of R&D funds, thus inhibiting the improvement of innovation performance (Chen Jingpu and Hu Bo, 2020). Enterprises with severe financing constraints may have R&D projects with broad development prospects, but because of the risk and information asymmetry, the R&D activities of enterprises are stagnant, and the innovation and R&D of enterprises cannot be carried out (Ren Yuxin et al., 2022). As a result, financing constraints, as well as the pressure on the financing environment faced by enterprises, have weakened the boost to business performance from digitalization.

In summary, we believe that financing constraints can play a moderating role in the process of digital impact on enterprise performance, so the research hypothesis H3 is proposed:

Hypothesis 3: When financing constraints are more serious, digitalization plays a smaller role in improving corporate performance.

3 Research design

3.1 Data source and processing

To test the theoretical hypothesis, we use data from 2011 to 2019 for A-share listed companies in mainland China to validate the relationship between digitalization and corporate performance. Given the difficulty of obtaining complete data for non-listed companies, and the advantages of public companies in terms of digitalization and service, as well as transparent data information, public companies were chosen for this study. In addition, given the particularity of financial companies, we also excluded listed companies in the financial sector. According to the following conditions: 1) Remove the samples of ST, *ST and PT; 2)

Remove financial and insurance samples; 3) Eliminate the missing observed values of main research variables; 4) Shrinktail treatment for continuous variables. We end up with 19,021 sample observations. All data was collected from the CSMRA and CNRDS databases and processed using STATA 17.0.

3.2 Model construction

Drawing on previous studies and considering the possible influence of company and year factors on regression results, we construct the following model (1) to test the relationship between digitalization and enterprise performance.

$$roa_{i,t} = \alpha_0 + \alpha_1 \operatorname{dig}_{i,t} + \delta X + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(1)

In Formula 1, subscript i is the enterprise and t is the year. The explained variable roa is enterprise performance, the core explanatory variable dig is digitization, and X is control variable. Φ is firm fixed effect, ω is time fixed effect.

In order to test the moderating effect of financing constraints on digitization and firm performance, the cross between dig and SA index (dig*SA) was added on the basis of model (1). The explained variables and control variables were the same as above. The specific model is as follows:

$$roa_{i,t} = \alpha_0 + \alpha_1 dig_{i,t} + \alpha_2 dig * SA_{i,t} + \delta X + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(2)

3.3 Variable definition

3.3.1 Explained variables

Referring to the research of Wang Wenhua et al. (2022), we use return on total assets (roa) as a measurement index of corporate performance. Because the return on assets can be a comprehensive measure of the enterprise's asset turnover, sales profit rate and equity multiplier. The higher the return on assets, the higher the corporate performance. In addition, earnings per share (pro) is also used for stability test.

3.3.2 Explanatory variables

The importance an enterprise attaches to a particular strategic orientation can frequently be reflected by the frequency of keywords involved in the strategy appearing in the annual report (Wang Hongming et al., 2022). Referring to the existing research, we use Python to crawl and collate the annual reports of Shanghai and Shenzhen A-share listed companies, and extract the keywords of digitization (dig) by Jieba function. On this basis, the 30 words before and after the corresponding keywords are further extracted, and the negative expressions of "no", "no" and additional words before the keywords are eliminated. Finally, the two kinds of word frequency are added together to get the total word frequency (Wu Fei et al., 2021). According to Wang Hongming et al. (2022), considering the obvious right-bias characteristics of such data, this study processed them logarithmically.

3.3.3 Adjusting variables

Following the theoretical analysis, we choose the financing constraint as the regulatory variable. Referring to the research of

Ju Xiaosheng et al. (2013), we adopted the SA index as the measurement index of financing constraint (SA). Where, SA = $-0.737 \times SI + 0.043 \times SI2-0.040 \times A$, SI is the natural logarithm of the total assets of the enterprise, A is the years of listing of the enterprise, SA is negative. Take the absolute value of SA. If the absolute value is larger, the financing constraint is larger.

3.3.4 Intermediary variables

According to the theoretical analysis, we choose enterprise innovation as the intermediary variable. For the measurement of enterprise innovation, we choose the logarithm of total patent application plus 1 to measure enterprise innovation (rd).

3.3.5 Control variables

Drawing on existing literature (Pan Rongrong et al., 2022; Wang Wenhua et al., 2022), To eliminate the influence of heterogeneous factors on enterprise performance, we chose company-level factors such as state, shareholding ratio of the largest shareholder (first), asset-liability ratio (lev), capital intensity (sd), corporate growth, free cash flow (cflo), internal control (con) as the control variables of the model. See Table 1 for a table of variable definitions.

4 Empirical results

4.1 Descriptive statistics

Table 2 lists the descriptive statistical results for the main variables. The mean value and standard deviation of business performance (roa) are 0.0386 and 0.0590. The mean value of digitization (dig) is 1.3230, the maximum value is 5.0690, and the minimum value is 0, indicating that there are great differences in digitization level among Chinese enterprises.

4.2 Regression results

Column 1) in Table 3 shows the regression results of digitalization on enterprise performance. It can be seen that the regression coefficient of digitization (dig) is 0.0015, which is significantly positive at the 1% level. This indicates that digitalization has a positive boost on corporate performance, validating Hypothesis 1. It indicates that in the economic sense, given other variables, the enterprise performance will be 1.0015 times of the original one standard deviation increase in digitization (ϵ 0.0015 = 1.0015). The conclusions of this study are consistent with those of previous studies (Li Yanlong et al., 2022; Wang Wenhua et al., 2022).

Table 3 2) lists the impact of digitalization level on corporate performance after considering financing constraints as a moderating variable. The results show that the coefficient of digitization and financing constraint interaction (dig_sa) is -0.0059, which is significant at the 1% level. This suggests that more severe financing constraints will weaken the boosting effect of digitalization on corporate performance, that is, financing constraints have a negative inhibiting effect on the impact of digitalization on corporate performance, and the research Hypothesis 3 has been validated.

TABLE 1 Variable definition table.

Variable	Symbol	Definition
Corporate performance	roa	Profit/total assets
Digitization	dig	Calculated by the author
Financing constraints	SA	$-0.737 \times SI + 0.043 \times SI2-0.040 \times A$
Enterprise innovation	rd	ln (Total patent applications + 1)
Duality	state	The value is 1 if the chairman and the general manager are the same. Otherwise, the value is 0
Share proportion of the largest shareholder	first	Largest shareholder shareholding/total shares
Asset-liability ratio	lev	Total liabilities/total assets
Capital-intensity	sd	Operating income/Total assets
Enterprise growth	growth	Revenue growth/Total revenue
Free cash flow	cflo	Cash flow/total assets
Internal controls	con	ln (Internal control index in Dubo database + 1)

TABLE 2 Descriptive statistics.

Variable	Obs	Mean	Std. Dev	Min	Max
roa	19,165	0.0386	0.0590	-0.2580	0.1910
dig	19,165	1.3230	1.4170	0	5.0690
state	19,165	0.2680	0.4430	0	1
first	19,165	34.9450	14.9890	8.9300	74.8200
lev	19,165	0.4270	0.2050	0.0520	0.8710
sd	19,165	0.6100	0.4150	0.0760	2.4270
growth	19,165	0.3910	0.9780	-0.6920	6.7569
cflo	19,165	0.0450	0.0690	-0.1590	0.2345
con	19,165	6.4670	1.2520	0	8.4292

4.3 Robustness test

4.3.1 Alternate the explanatory variable

To avoid the instability of the results caused by the digitization level measured by the above method. Referring to the study of Qi Huaijin et al. (2020), we use the natural pair value (cap) of intangible assets at the end of the year to measure the digitalization level of enterprises. The regression results are shown in column (1) of Table 4. The coefficient of cap is 0.0011, which is significantly positive at the 5% level. This still suggests that digitalization can drive improvement in enterprise performance, which is similar to the results of benchmark regression.

4.3.2 Change the explained variable

Based on the study of Wang Wenhua et al. (2022), we choose earnings per share (pro) as an indicator to measure corporate performance to further test robustness. The regression results are shown in column (2) of Table 4. The coefficient of dig is 0.0279, which is significantly positive at the 1% level. It also shows that digitalization drives improved corporate performance. The conclusions of this study remain valid.

4.3.3 Return of GMM

According to the studies of Roodman (2009), Li et al. (2021), Bai and Liu (2018), GMM method can effectively solve the endogeneity problem by constructing equations containing parameters based on moment conditions without assuming the distribution of variables or knowing the distribution information of random disturbance terms. In order to consider the robustness of the results and alleviate the endogenous problems of digitalization, we adopted the system GMM method with higher estimation efficiency for reference to the research of Rao Ping et al. (2022), and took the first-order lag term of digitalization as the instrumental variable of digitalization to conduct the regression again. The regression results are shown in column (3) of Table 4. The coefficient of dig is 0.0018, which is significantly positive at the 10% level. This result is consistent with the research conclusion of Li Yanlong et al. (2022), which also indicates that digitalization promotes the improvement of enterprise performance. The conclusion of this study remain valid.

5 Further discussion

5.1 Mediation effect analysis

Theoretical analysis has shown that increasing the level of digitalization in a business can promote the improvement of its performance. In addition, digitization can improve corporate performance by driving corporate innovation. In the following, we perform an analysis of the mediation effect on this. Digitization plays an vital role in the promotion of enterprise innovation (rd), and can help promote the improvement of enterprise performance. Based on the three-step mediation effect model method of Wen Zhonglin and Ye Baojuan (2014), we established the following model:

$$roa_{i,t} = \alpha_0 + \alpha_1 \operatorname{dig}_{i,t} + \delta X + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(3)

TABLE 3 Results of baseline regression.

	(1)	(2)
	(1)	(2)
	Roa	Roa
dig	0.0015***	0.0235***
	(0.0005)	(0.0049)
state	0.0008	0.0022*
	(0.0012)	(0.0012)
first	0.0006***	0.0005***
	(0.0001)	(0.0001)
lev	-0.1307***	-0.1258***
	(0.0034)	(0.0035)
sd	0.0281***	0.0310***
	(0.0018)	(0.0019)
growth	0.0039***	0.0036***
	(0.0004)	(0.0004)
cflo	0.1342***	0.1309***
	(0.0059)	(0.0059)
con	0.0122***	0.0115***
	(0.0003)	(0.0003)
dig_sa		-0.0059***
		(0.0013)
_cons	-0.0311***	-0.0273***
	(0.0034)	(0.0035)
Control	YES	YES
Firm_FE	YES	YES
Year_FE	YES	YES
Obs	19,021	17,508
r2_a	0.5357	0.5313

Note: *, ** and *** denote significance at the significance level of 10%, 5%, and 1%, respectively.

$$rd_{i,t} = \alpha_0 + \alpha_1 \operatorname{dig}_{i,t} + \delta \mathbf{X} + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(4)

$$roa_{i,t} = \alpha_0 + \alpha_1 \operatorname{dig}_{i,t} + \alpha_2 r \operatorname{d}_{i,t} + \delta X + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(5)

Model (3) is the same as model (1).

The above model is regressed and the results are shown in Table 5. In column (2), the coefficient of dig is 0.0982, which is significantly positive at the 1% level. This shows that digitization does drive innovation in businesses. In column (3), the coefficient of dig is 0.0010, but not significant, and the coefficient of rd is 0.0007, which is significantly positive at the 5% level. Since the dig coefficient was not significant, according to the study of Wen Zhonglin and Ye Baojuan (2014), we should conduct additional Bootstrap test at this time to further confirm the establishment of this mediation effect. The test results for Bootstrap are shown in Table 6. We can find that the model passes the Bootstrap test and the mediation effect is significantly established. This suggests that

digitization can undoubtedly improve business performance by driving business innovation, and that the research Hypothesis 2 holds.

5.2 Applicability analysis

5.2.1 Whether the difference of enterprise nature changes the impact of digitalization on enterprise performance

Differences in business objectives and risk control between SOEs and non-SOEs will have an impact on corporate activities, which in turn will have an impact on corporate performance. Like most scholars, this study also analyzes the effect of differences in the nature of the firms on the conclusions reached. We conducted regression for samples of state-owned enterprises and samples of

TABLE 4 Robustness test.

	(1)	(2)	(3)
	Roa	Pro	Roa
cap	0.0011**		
	(0.0005)		
dig		0.0279***	0.0018*
		(0.0064)	(0.0010)
L.roa			0.2638***
			(0.0115)
state	0.0015	0.0251	-0.0035*
	(0.0014)	(0.0158)	(0.0019)
first	0.0006***	0.0075***	0.0006***
	(0.0001)	(0.0008)	(0.0001)
lev	-0.1338***	-0.9574***	-0.1794***
	(0.0041)	(0.0459)	(0.0065)
sd	0.0258***	0.2006***	0.0215***
	(0.0022)	(0.0250)	(0.0034)
growth	0.0040***	0.0509***	0.0033***
	(0.0005)	(0.0055)	(0.0006)
cflo	0.1291***	1.3089***	0.0982***
	(0.0069)	(0.0798)	(0.0086)
con	0.0125***	0.1311***	0.0110***
	(0.0003)	(0.0040)	(0.0004)
_cons	-0.0455***	-0.5382***	-0.0106*
	(0.0086)	(0.0457)	(0.0062)
Control	YES	YES	YES
Firm_FE	YES	YES	YES
Year_FE	YES	YES	YES
Obs	14,830	19,021	15,188
r2_a	0.5402	0.6150	

Note: *, ** and *** denote significance at the significance level of 10%, 5%, and 1%, respectively.

non-state-owned enterprises respectively, and the regression results are shown in columns (1) and (2) of Table 7. It can be seen that digitalization has an impact coefficient of 0.0012 on corporate performance in SOEs, which is significantly positive at the level of 10 percent. The coefficient of influence of digitalization on business performance is 0.0017 for non-state-owned enterprises, which is significantly positive at the 1 percent level. This shows that improving the level of digitalization in non-state-owned enterprises can effectively improve the performance of enterprises. Compared with non-state-owned enterprises, state-owned enterprises operate with the goal of promoting the maximization of social and national interests rather than merely their own profits. As a result, SOEs have not taken all of the positive externalities of digitization into their own hands.

5.2.2 Whether the IT background difference of senior executives changes the impact of digitalization on enterprise performance

As the core elements of enterprise operation, senior management is an influential executor who plays the leadership function and achieves the objectives of the board of directors of the enterprise (Hua Weiqing et al., 2015). The heterogeneity of information technology backgrounds of senior executives means that they differ in the basis of their digitalisation perceptions and their ability to identify opportunities for digitalisation, resulting in differences in the impact on corporate performance. For reference to the research of Li Ruijing et al. (2022), we establish the dummy variable of senior executives' information technology background

TABLE 5 Analysis of mediating effect.

	(1)	(2)	(3)
	Roa	rd	Roa
dig	0.0015***	0.0982***	0.0010
	(0.0005)	(0.0241)	(0.0007)
rd			0.0007**
			(0.0004)
state	0.0008	-0.0790	0.0017
	(0.0012)	(0.0586)	(0.0017)
first	0.0006***	-0.0021	0.0006***
	(0.0001)	(0.0033)	(0.0001)
lev	-0.1307***	0.4065**	-0.1130***
	(0.0034)	(0.1850)	(0.0054)
sd	0.0281***	-0.1884*	0.0427***
	(0.0018)	(0.1075)	(0.0031)
growth	0.0039***	0.0436*	0.0054***
	(0.0004)	(0.0259)	(0.0008)
cflo	0.1342***	0.2610	0.1457***
	(0.0059)	(0.3314)	(0.0097)
con	0.0122***	0.0027	0.0125***
	(0.0003)	(0.0170)	(0.0005)
_cons	-0.0311***	3.7408***	-0.0551***
	(0.0034)	(0.1864)	(0.0056)
Control	YES	YES	YES
Firm_FE	YES	YES	YES
Year_FE	YES	YES	YES
Obs	19,021	8,799	8,799
r2_a	0.5357	0.6451	0.5427

Note: *, ** and *** denote significance at the significance level of 10%, 5%, and 1%, respectively.

TABLE 6 Bootstrap test.

Variables	(1)
	у1
_bs_1	0.0001**
	(0.00005)
_bs_2	0.0010***
	(0.00038)
Observations	9,199

Note: *, ** and *** denote significance at the significance level of 10%, 5%, and 1%, respectively.

(Dceo). Dceo has a value of 1 if the executive has an IT background; Otherwise, it is 0. Moreover, we conducted grouping regression according to the information technology background of senior executives, and the regression results are shown in columns (3) and (4) of Table 7. In column (3), the coefficient of dig is 0.0043, which is significantly positive at the 10% level. In column (4), the

	(1)	(2)	(3)	(4)
	Roa	Roa	Roa	Roa
dig	0.0012*	0.0017***	0.0043*	0.0013***
	(0.0007)	(0.0006)	(0.0024)	(0.0005)
state	0.0012	0.0006	0.0002	0.0010
	(0.0018)	(0.0015)	(0.0053)	(0.0012)
first	0.0002***	0.0007***	0.0012***	0.0005***
	(0.0001)	(0.0001)	(0.0004)	(0.0001)
lev	-0.1273***	-0.1253***	-0.1006***	-0.1329***
	(0.0050)	(0.0046)	(0.0187)	(0.0035)
sd	0.0329***	0.0251***	0.0276***	0.0273***
	(0.0023)	(0.0026)	(0.0093)	(0.0019)
growth	0.0030***	0.0042***	0.0037*	0.0038***
	(0.0005)	(0.0006)	(0.0020)	(0.0004)
cflo	0.1198***	0.1426***	0.1559***	0.1300***
	(0.0076)	(0.0081)	(0.0292)	(0.0060)
con	0.0078***	0.0146***	0.0193***	0.0117***
	(0.0004)	(0.0004)	(0.0016)	(0.0003)
_cons	0.0096**	-0.0533***	-0.1188***	-0.0249***
	(0.0048)	(0.0045)	(0.0187)	(0.0035)
Control	YES	YES	YES	YES
Firm_FE	YES	YES	YES	YES
Year_FE	YES	YES	YES	YES
Obs	7,097	11,912	1,402	17,479
r2_a	0.5992	0.5226	0.5209	0.5454

TABLE 7 Applicability analysis.

Note: *, ** and *** denote significance at the significance level of 10%, 5%, and 1%, respectively.

coefficient of dig is 0.0013, which is significantly positive at the 1% level. This suggests that the digitalization of enterprises with information technology background executives can drive the improvement of corporate performance better than that of enterprises without IT background. The information technology background of senior executives can improve the possibility of enterprises applying information technology in operation and management, and improve the application quality of information technology, so as to ensure the better implementation of various control activities and improve the efficiency of internal information communication of enterprises (Li Ruijing et al., 2022), so as to improve corporate performance.

5.3 Analysis of economic consequences

With the continuous improvement of enterprises' digitalization level, the cooperation space of enterprises has been expanded, which makes it easy for enterprises to adopt modern technologies, different business forms and different operation modes, and realize value reconstruction through optimization measures such as penetration, integration and linkage, so as to reduce the financial pressure of enterprises and achieve high-quality development (Zhao Yan, 2022). The high-quality development of enterprises has allowed them to gradually wean themselves off bank loans and gradually improve their debt structures. To test whether the improvement in firm performance due to digitalization improves firms' dependence on bank loans, this study conducted an economic consequence test. We use the ratio of short-term and long-term borrowings to total liabilities (Dbank) to measure the dependence of enterprises on bank loans. Referring to Kim et al. (2021), this economic consequence is identified by estimating the following two-stage model.

$$\Delta roa_{i,t} = \alpha_0 + \alpha_1 \Delta dig_{i,t} + \delta \Delta X + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(6)

$$\Delta Dbank_{i,t+1} = \alpha_0 + \alpha_1 \widehat{\Delta roa}_{i,t} + \delta \Delta X + \varphi_i + \omega_t + \varepsilon_{i,t}$$
(7)

TABLE 8 Analysis of economic consequences.

	(1)	(2)
	∆roa	∆Dbank
Δdig	0.0022***	
	(0.0006)	
Δroa		-0.1008*
		(0.0588)
Δstate	-0.0020	
	(0.0016)	
Δfirst	0.0004***	
	(0.0001)	
Δlev	-0.1572***	
	(0.0057)	
Δsd	0.0282***	
	(0.0030)	
Δgrowth	0.0021***	
	(0.0004)	
Δcflo	0.0781***	
	(0.0062)	
Δcon	0.0097***	
	(0.0003)	
∆state		-0.0022
		(0.0036)
Δfirst		-0.0003*
		(0.0002)
Δlev		-0.2755***
		(0.0118)
Δsd		0.0166***
		(0.0061)
Δgrowth		0.0016
		(0.0012)
Δcflo		0.0224
		(0.0186)
Δcon		0.0026**
		(0.0012)
_cons	-0.0036***	0.1129***
	(0.0004)	(0.0118)
Control	YES	YES
Firm_FE	YES	YES
Year_FE	YES	YES

(Continued on following page)

TABLE 8 (Continued) Analysis of economic consequences.

	(1)	(2)
	∆roa	ΔDbank
Obs	14,759	8,104
r2_a	0.0864	0.0138

Note: *, ** and *** denote significance at the significance level of 10%, 5%, and 1%, respectively.

Among them, $\Delta roa_{i,t}$ for Δroa fitting values. The regression results are shown in Table 8. In column (1), the coefficient of Δ dig is 0.0022, indicating that the change of digitalization positively promotes the change of enterprise performance. In column (2), the coefficient of Δ roa is -0.1008, indicating that the change of corporate performance improves the corporate debt structure in the future.

6 Research conclusion and suggestions

6.1 Research conclusion

In the context of the rapid development of the digital economy, the development of enterprises is bound to be affected by digitalization. In this context, this study provides an in-depth analysis of the relationship between digitalization and corporate performance. Building on existing research, we incorporate financing constraints into this research regime and extend the analysis of specific mechanisms of digitalization affecting firm performance. In addition to this, we performed an economic consequences analysis. Research has found that digitization can genuinely improve corporate performance. After the robustness test, the conclusion remains valid. In the subsequent analysis of the mediation effect, we demonstrate the validity of the mediation mechanism in a theoretical analysis. We found that digitization can positively improve corporate performance by driving corporate innovation. In the applicability analysis, we find that the impact of digitalization on firm performance is more pronounced in non-stateowned enterprises and those whose executives have information technology backgrounds. Finally, in the test of economic consequences, we find that improved corporate performance due to higher levels of digitalization improves the corporate debt structure in the future.

6.2 Research limitations and future suggestions

Still, the research is not without its limitations. This article only focuses on the situation in China and lacks empirical analysis of other countries. The specific impact of digitalization on corporate performance calculated in this paper is 0.0015. However, China has a large number of listed companies and the situation of each company is different, so it is difficult for companies to make specific R&D investment plans based on this number. The study lacks additional concrete theoretical justification. In addition, this study does not further explore more mediation mechanisms and heterogeneity in the impact of digitalization on firm performance. If more empirical experience could be provided on the impact of R&D investment on firm performance, it would provide more support for the development of digitalization theory and enable a greater understanding of the positive externalities of digitalization.

In the future, researchers should consider more countries and construct different metrics to measure the level of digitalization of SMES and other hard-to-get data that should be available. Researchers should build a more in-depth theoretical model to demonstrate the impact of digitalization on corporate performance and thus accurately measure the specific magnitude of the impact of digitalization on corporate performance. In the future, researchers should also consider the long-term effects of digitization on firm performance (hu et al., 2022b; Huang and huang, 2018; Lu and Lu, 2022; pan and gao, 2022).

Data availability statement

The original contributions presented in the study are included in the article/Supplementary Material, further inquiries can be directed to the corresponding authors.

Author contributions

YK: Software, writing—original draft, validation, investigation, data curation, manuscript revision, financial support MF: Methodology, writing—original draft, resources, finalize, supervision, software, manuscript revision YF: Conceptualization, writing—original draft, supervision, finalize, financial support and manuscript revision YJ: Conceptualization, methodology, supervision, financial support and manuscript revision JB: Conceptualization, supervision, software, financial support and manuscript revision, software,

Conflict of interest

The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.

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