



# Inconsistency and Subjective Time Dilation Perception in Intertemporal Decision Making

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A large number of studies have demonstrated that intertemporal decision making process usually results in preferences that reverse over time, or choices that are inconsistent over time. Inconsistency can be explained by different discount models by the effect of reward value perception at different moments. Otherwise, one can also understand inconsistency as the result of the time perception effect. Here, we address inconsistency as the result of a subjective time dilation perception effect. We use arguments inspired by the special theory of relativity and focused our study on a generalized model that encompasses psychophysical effects on time perception, where we look for a transformation of the time interval between the pay times of two rewards. Additionally, we present a generalized two-argument hyperbolic utility function for the Bernoulli (logarithmic) one, associating their difference to subjective time intervals.

**Keywords:** econophysics, psychophysics, intertemporal decision making, inconsistency, time perception, generalized models, utility functions

## 1. INTRODUCTION

Individuals subjected to intertemporal decision making have to choose between two rewards: a smaller and more immediate and a greater and later one. In intertemporal decision making, the time interval between the present instant and the delivery time of the reward is called **delay**. Studies have led to a strong consensus that later rewards are discounted (or devalued) relative to more immediate ones [1]. The value of a reward,  $V$ , decreases as the delay increases. The undiscounted (real) value of a given reward is called **objective value**,  $V_0$ . The reward value to be received with a given delay,  $V(t)$ , is called **subjective value** and is equal to the subjective value  $V_0$  discounted. Experiments with humans and animals have been carried out to determine the indifference points [2–8]. **Discount functions** model the behavior of a reward subjective value as a function of the delay, being monotonic decreasing and vanishing functions. Despite the difficulty of measuring  $V(t)$  (by the indifference point determination), several phenomenological models have been addressed to establish discount functions that adequately describe the discount process as a function of the experimentally observed delay. At the outset, the exponential and hyperbolic functions are the main models, which can be retrieved as particular cases of more general ones [8–10].

Discount models can be elaborated taking into account time perception/distortion effects. In Physics, according to the special theory of relativity, **time dilation** is an effect characterized by the difference in the elapsed time measured by two observers. That difference may be due to the fact that observers are in different inertial systems moving uniformly and rectilinearly with respect to

each other or because they are under the action of gravitational fields of different intensities [11]. In cases involving two inertial reference systems, an observer measures a shorter time interval (“proper time”) between two **co-local events** (that happen at the same place in her/his system) than another observer, who measures the time interval between these same events from her/his system (for her/him, the events happen at different places). The expression for time dilation is  $\Delta t = \gamma \Delta t_0$ , where  $\Delta t_0$  is the time interval between two co-local events for an observer in some inertial reference system (**proper time**),  $\Delta t$  is the time interval between those same events, but measured by an observer in a reference system moving with velocity  $v$  with respect to the first one. Here,  $\gamma = 1/\sqrt{1 - (v/c)^2}$  is the **Lorentz factor**, where  $v$  is the relative velocity of the inertial systems and  $c$  is the speed of light.

Returning to intertemporal decision making, a dynamically inconsistent individual prefers smaller and more immediate rewards, but opts for greater and later ones in distant futures, as if the increase in the delay in receiving the rewards distorts her/his perception of  $\Delta\tau$ —the time interval between the pay times of two rewards. Here, we propose to deal with the dynamic inconsistency as the result of a subjective time dilation effect of the interval  $\Delta\tau$  perceived by the decision maker. We obtain a generalized transformation equation for the effect of  $\Delta\tau$  distortion, similar to that from the special theory of relativity. Our proposal is an important contribution to the characterization of subjective time in an individual basis, which is provided by the  $\tilde{q}$  parameter. According to a study conducted in 2017 by Agostino et al. [12], characterizing subjective time in an individual basis is indispensable to study the deviations from average. Additionally, we present a generalized two-argument hyperbolic utility function for the Bernoulli (logarithmic) one, associating their difference to subjective time intervals. This issue relates two distinct subjective perceptions: time and value.

## 2. MODELS

Here, we present the exponential and hyperbolic discount models and their first and second derivatives with respect to time as the impulsivity and degree of inconsistency, respectively. Takahashi et al. and Cajueiro discount models are similar and allow us to understand impulsivity and inconsistency as subjective time perception. This is suitably described mathematically using the generalized logarithm and exponential functions.

In standard economic theory, the present value of a future reward decreases with a fixed ratio per unit of delay, in the same way that a bank balance increases with a fixed interest rate over time. In this case, the discount of the real (objective) value of a reward is characterized by an exponential decay model [13]:

$$V^{(e)}(t) = V_0 e^{-kt}, \tag{1}$$

where the parameter  $k$  is the rate at which an individual discounts late rewards. High  $k$  values correspond to discount curves with more pronounced decay. In this model, the preference between two intertemporal rewards does not depend on how much the

two rewards options are moved into the future with the same amount of time.

However, experimental results [14–19] show that the reward value discount as a function of the delay is best described by a hyperbolic function [5]:

$$V^{(h)}(t) = \frac{V_0}{1 + kt}. \tag{2}$$

In intertemporal choices, **impulsivity** is defined as the preference for smaller and immediate rewards to greater and later ones [7]. Let the individual “A” chose the smaller and more immediate reward  $V_1(t)$ , and if individual “B” chooses the greater and later reward  $V_2(t + \tau)$ , we say “A” is more impulsive than “B.” The relative variation of the discount function is used as a measure of impulsivity in the context of intertemporal decision making. The **discount rate** is the relative variation of the discount function [7]:

$$I = -\frac{d(\ln V)}{dt} = -\frac{1}{V} \frac{dV}{dt}. \tag{3}$$

The anti-impulsive behavior is defined as **self-control**.

Returning to the example, where the “A” is more impulsive than “B,” if “A” changes her/his choice after a certain delay  $t$  (if she/he happens to prefer the greater and later reward), her/his intertemporal choice is said to be **dynamically inconsistent**. Experiments involving humans and animals [2, 20–25] have shown that individuals tend to prefer smaller and more immediate rewards, but opt for greater and later ones in distant futures. In decision making studies, this preference reversal over time is called **dynamic inconsistency** in intertemporal choices [7, 25]. The **degree of inconsistency** was defined by Prelec in 2004 [26] and interpreted by Takahashi in 2010 as the time variation of  $I$ :

$$\mathbb{I}(t) = \frac{dI}{dt}, \tag{4}$$

where  $I$  is given by Equation (3). Defining the quantity that measures the degree of inconsistency as the temporal variation of the so-called impulsivity (the preference for smaller and immediate rewards to greater and later rewards [7, 26]), several models attribute this behavior to the effects of psychophysical perception of delay [1, 8, 9, 27–31]. For the exponential discount model, which describes the behavior of the rational decision-makers from neoclassical economic theory, the discount rate  $I^{(e)}(t) = k$  is constant and, therefore, the degree of inconsistency vanishes ( $\mathbb{I}^{(e)} = 0$ ). Thus, the exponential model can not describe the inconsistency observed experimentally in intertemporal decision making. For the hyperbolic discount model, the discount rate  $I^{(h)}(t) = kV^{(h)}(t)/V_0$  is a decreasing function of  $t$ . In this case, the value of a reward is strongly discounted on relatively small delays, but it is more moderately discounted as the delay increases. For this model, the degree of inconsistency does not vanish and is:  $\mathbb{I}^{(h)}(t) = -[I^{(h)}(t)]^2$ .

Recent studies [28–31] analyze the discount process from the perspective the time perception. Takahashi et al. [8] proposed to include the logarithmic perception of delay, according the **second**

**law of psychophysics** (or **Weber-Fechner’s law**), on the temporal exponential discount, calling

$$t' = a \ln(1 + bt) \tag{5}$$

the subjective time interval, where  $a$  and  $b$  are psychophysical parameters with  $g = ka$ , one has [28]:  $V^{(T)}(t) = V_0 e^{-kt'} = V_0 e^{-ka \ln(1+bt)} = V_0 / (1 + bt)^g$ . For this model,  $I^{(T)}(t) = g^2 / (1 + bt)$  and  $\mathbb{I}^{(T)}(t) = -bI^{(T)}(t) / (1 + bt)$ . It is interesting to point out that as  $g \rightarrow 0$ , this model retrieves the exponential behavior and when  $g = 1$ , the hyperbolic one.

Using the  $\tilde{q}$ -logarithm and  $\tilde{q}$ -exponential functions allows one the retrieve known models without taking limits, since these limits are implicit [10, 32–39]. The  **$\tilde{q}$ -logarithm function**  $\ln_{\tilde{q}}(x)$  is defined as the value under the curve  $f_{\tilde{q}}(w) = 1/w^{1-\tilde{q}}$  in the interval  $w \in [1, x]$  [40]:

$$\ln_{\tilde{q}}(x) = \int_1^x \frac{dw}{w^{1-\tilde{q}}} = \lim_{\tilde{q}' \rightarrow \tilde{q}} \frac{x^{\tilde{q}'} - 1}{\tilde{q}'} = \begin{cases} \frac{x^{\tilde{q}} - 1}{\tilde{q}}, & \text{for } \tilde{q} \neq 0 \\ \ln(x), & \text{for } \tilde{q} = 0 \end{cases} \tag{6}$$

For any value of  $\tilde{q}$ , the area is negative for  $0 < x < 1$ , null for  $x = 1$  ( $\ln_{\tilde{q}}(1) = 0$ ) and positive for  $x > 1$ . This function is not the logarithm function in base  $\tilde{q}$  ( $\log_{\tilde{q}}(x)$ ), but the generalization for the definition of natural logarithm with a parameter. For  $\tilde{q} = 0$ ,  $\ln_0(x) = \ln(x)$ , the natural logarithm function. The point  $x = 1$  is special because  $\ln_{\tilde{q}}(1) = 0$ . The  **$\tilde{q}$ -exponential function**  $\exp_{\tilde{q}}(x)$  is defined as the value  $w$ , in such a way that the area under the curve  $f_{\tilde{q}}(w) = 1/w^{1-\tilde{q}}$ , in the interval  $w \in [1, \exp_{\tilde{q}}(x)]$ , is  $x$ . In other words, it is the inverse of the  $\tilde{q}$ -logarithm function  $\exp_{\tilde{q}}[\ln_{\tilde{q}}(x)] = x = \ln_{\tilde{q}}[\exp_{\tilde{q}}(x)]$  and reads:

$$\exp_{\tilde{q}}(x) = \begin{cases} \lim_{\tilde{q}' \rightarrow \tilde{q}} (1 + \tilde{q}'x)^{1/\tilde{q}'}, & \text{if } \tilde{q}x \geq -1 \\ 0, & \text{otherwise} \end{cases} \tag{7}$$

where  $\exp_{\tilde{q}}(x)$  is not real valued if  $\tilde{q}x < -1$ . This is a nonnegative function  $\exp_{\tilde{q}}(x) \geq 0$  and  $x = 0$  is a special point because  $\exp_{\tilde{q}}(0) = 1$ , independently of the value of  $\tilde{q}$ . For  $\tilde{q} = 0$ ,  $\exp_0(x) = \exp(x)$ , the exponential function.

Let us point out two properties that make the algebraic manipulations easier with these functions. Consider the following properties [40]:

$$\ln_{\tilde{q}}(ab) = \ln_{\tilde{q}}(a) \oplus_{\tilde{q}} \ln_{\tilde{q}}(b) \tag{8}$$

$$\ln_{\tilde{q}}(a/b) = \ln_{\tilde{q}}(a) \ominus_{\tilde{q}} \ln_{\tilde{q}}(b) \tag{9}$$

$$\exp_{\tilde{q}}(a \oplus_{\tilde{q}} b) = \exp_{\tilde{q}}(a) \exp_{\tilde{q}}(b) \tag{10}$$

$$\exp_{\tilde{q}}(a \ominus_{\tilde{q}} b) = \exp_{\tilde{q}}(a) / \exp_{\tilde{q}}(b); \tag{11}$$

with the sum and subtraction operators defined as:

$$a \oplus_{\tilde{q}} b = a + b + \tilde{q}ab \tag{12}$$

$$a \ominus_{\tilde{q}} b = \frac{a - b}{1 + \tilde{q}b}. \tag{13}$$

Generalized operator can be defined for multiplication and division, but this is out of the scope of this paper. Note that the result of the  $\tilde{q}$ -minus operation is a hyperbole on the  $b$  variable.

In 2006, Cajueiro [9] proposed a  $\tilde{q}$ -generalized discount function, given by:

$$V^{(C)}(t) = \frac{V_0}{\exp_{\tilde{q}}(k_{\tilde{q}}t)}, \tag{14}$$

where  $V_0$  is the objective value of the reward and  $k_{\tilde{q}}$  is an impulsivity parameter. For  $\tilde{q} = 0$ , Equation (14) retrieves the exponential discount function (Equation 1). For  $\tilde{q} = 1$ , it retrieves the hyperbolic discount function (Equation 2). In Equation (14), using  $\tilde{q} = 1/(ka)$  and  $k_{\tilde{q}} = kab$ , this model is mathematically equivalent to the Weber-Fechner’s exponential with psychophysical effects on time perception model. In this way,  $\tilde{q}$  models the subjectivity of one individual. It is expected that different individuals have different  $\tilde{q}$  values, as in Anteneodo et al. [32].

### 3. RESULTS

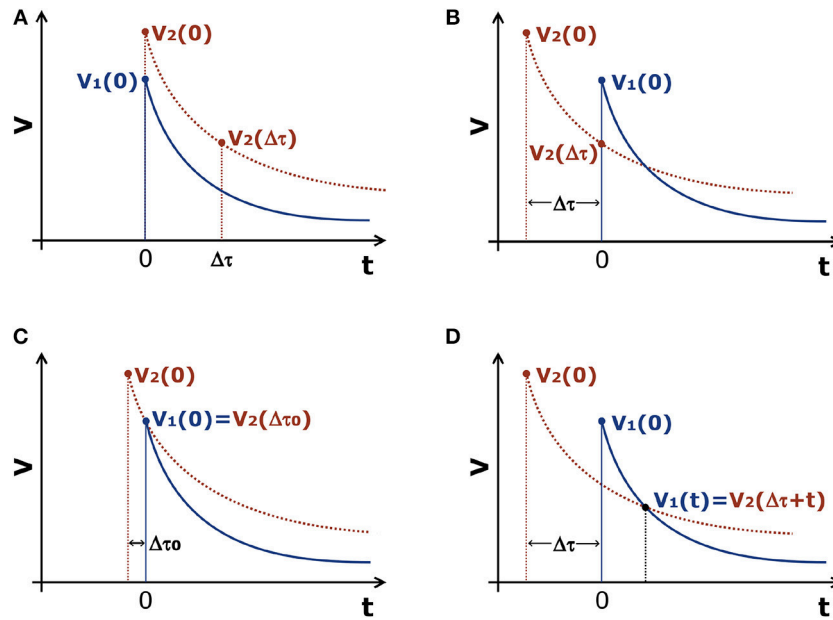
In this section, we define a proper time (reference time) and analytically calculate a subjective time perception transformation. Let us consider an intertemporal choice process involving two rewards, “1” and “2.” The objective value of the reward “2” is greater than that of the reward “1,”  $V_1(0) < V_2(0)$ . These rewards must be paid with different delays,  $t = 0$  and  $t = \Delta\tau$ , respectively (see **Figure 1A**). One compares the values of these two rewards and prefers/chooses the one “perceived” as greater. Since individuals tend to prefer smaller and more immediate rewards, let us suppose  $V_1(0) > V_2(\Delta\tau)$ , which leads to the choice of the smaller and immediate reward  $V_1(0)$  (the **objective value** of the reward “1”) to the greater and later one  $V_2(\Delta\tau)$  (the **subjective value** of the reward “2” in the delay  $\Delta\tau$ ) (see **Figure 1B**). If these same two options are presented repeatedly, but gradually decreasing the value of  $\Delta\tau$  each time, there is a delay ( $\Delta\tau_0$ ) where  $V_1(0) = V_2(\Delta\tau_0)$ . For this delay, where the individual changes his choice and starts choosing  $V_2(\Delta\tau)$  to  $V_1(0)$  (see **Figure 1C**).

In this context, for models that predict the dynamic inconsistency,  $\Delta\tau_0$  is analogous to the “proper time” from the special theory of relativity and it is defined as the maximum delay from which the individual prefers the greater and later reward,  $V_2(\Delta\tau_0)$ , to the smaller and immediate one,  $V_1(0)$ . For the Cajueiro’s generalized model (Equation 14),  $V_{02}/V_{01} = \exp_{\tilde{q}}(k_{\tilde{q}}\Delta\tau_0^{(C)})$ , leading to (see derivation process in the **Supplementary Material**):

$$\Delta\tau_0^{(C)} = \frac{1}{k_{\tilde{q}}} \ln_{\tilde{q}} \left( \frac{V_{02}}{V_{01}} \right), \tag{15}$$

where  $V_{01} = V_1(0)$  and  $V_{02} = V_2(0)$  are the objective values of the rewards “1” and “2,” respectively, and the superscript (C) is a reference to the generalized model.

For  $\tilde{q} = 0$ , the exponential model,  $\Delta\tau_0^{(C)} = (\ln V_{02} - \ln V_{01})/k_0 = [u^{(0)}(V_{02}) - u^{(0)}(V_{01})]/k_0$ , which is the difference of the Bernoulli’s (logarithmic) utility functions [41]  $u^{(0)}(V) = \ln V$  for the reference values in monetary unities. One can write a generalized utility function based on this analogy. Since from



**FIGURE 1** | Intertemporal choice process involving two rewards, “1” and “2,” where  $V_1(0) < V_2(0)$ . The curves are from discount models that predict the dynamic inconsistency. The continuous curve refers to  $V_1$  and the dashed one to  $V_2$ . **(A)** One should choose between these two rewards, to be paid with different delays:  $V_1(0)$  (the objective value of the reward “1” or  $V_2(\Delta\tau)$  (the subjective value of the reward “2” in the delay  $\Delta\tau$ ). **(B)** To facilitate the comparison of these values, the curve of reward “2” was translated to the left to a “distance” of  $\Delta\tau$ , so that  $V_1(0)$  and  $V_2(\Delta\tau)$  were vertically aligned; one sees that  $V_1(0) > V_2(\Delta\tau)$ , which leads to the choice of reward “1.” **(C)** Decreasing gradually the value of  $\Delta\tau$ , shifting the curve of reward “2” to the right, one finds a delay ( $\Delta\tau_0$ ) where  $V_1(0) = V_2(\Delta\tau_0)$ . In this case,  $\Delta\tau_0$  is analogous to the “proper time” of the special theory of relativity and it is defined as the maximum delay from which individuals prefer the greater and later reward to the smaller and immediate one. **(D)** There is a specify value of  $t$  where  $V_1(t) = V_2(\Delta\tau + t)$ . Here, There is an intertemporal preference reversal, because from this point individuals prefer the greater and later reward,  $V_2(\Delta\tau + t)$ , to the smaller and more immediate one,  $V_1(t)$ .

Equation (9),  $\ln_{\tilde{q}}(V_{02}/V_{01}) = \ln_{\tilde{q}}(V_{02}) \ominus_{\tilde{q}} \ln_{\tilde{q}}(V_{01})$  with  $\tilde{q}$ -minus operator given by Equation (13), one can build a two-argument hyperbolic subjective utility function

$$u^{(\tilde{q})}(a, b) = \frac{a}{1 + \tilde{q}b}. \tag{16}$$

This leads to  $\ln_{\tilde{q}}(V_{02}/V_{01}) = u^{(\tilde{q})}[\ln_{\tilde{q}}(V_{02}), \ln_{\tilde{q}}(V_{01})] - u^{(\tilde{q})}[\ln_{\tilde{q}}(V_{01}), \ln_{\tilde{q}}(V_{01})]$  and (see derivation process in the **Supplementary Material**)

$$\Delta\tau_0^{(C)} = \frac{u^{(\tilde{q})}[\ln_{\tilde{q}}(V_{02}), \ln_{\tilde{q}}(V_{01})] - u^{(\tilde{q})}[\ln_{\tilde{q}}(V_{01}), \ln_{\tilde{q}}(V_{01})]}{k_{\tilde{q}}}, \tag{17}$$

which shows that the time interval can be written as the difference of two utility functions.

Analogously, for models that predict the dynamic inconsistency, like the hyperbolic one (Equation 1) <sup>1</sup>, we can present repeatedly the same previous two options,  $V_1(0)$  and  $V_2(\Delta\tau)$ , but with equal and gradual increases in the delays for receiving the rewards. Thus, one expects that the choice also changes (intertemporal preference reversal), i.e.,  $V_1(t) = V_2(\Delta\tau + t)$  and one prefers the greater and later reward,  $V_2(\Delta\tau + t)$ , to the smaller and more immediate one,  $V_1(t)$ , from

<sup>1</sup>and exponential with psychophysical effects on time perception (Equation 2) one

a certain time  $t$  (see **Figure 1D**). In the same way that the special theory of relativity presents a relation between the time intervals  $\Delta t$  and  $\Delta t_0$ , we propose expressions that relates  $\Delta\tau$  and  $\Delta\tau_0$ . For the Cajueiro’s generalized model (Equation 14) (see derivation process in the **Supplementary Material**):

$$\Delta\tau^{(C)}(t) = (1 + \tilde{q}k_{\tilde{q}}t) \Delta\tau_0^{(C)}, \tag{18}$$

where  $1 + \tilde{q}k_{\tilde{q}}t$  is analogous to the Lorentz factor  $\gamma$  from the special theory of relativity. As expected for the exponential model, where  $\tilde{q} = 0$ ,  $\Delta\tau^{(e)} = \Delta\tau_0^{(e)}$ , but subjective time dilation is expected for any  $\tilde{q} > 0$ .

If  $t = 0$ , one must choose between a smaller and immediate reward (an objective value) and a greater and later one (a subjective value). In this case, she/he agrees to wait a maximum time  $\Delta\tau_0$  to choose the greater and later reward. But, as  $t$  increases, one starts to choose between a smaller and more immediate reward and a greater and later one (two subjective values). Here, she/he agrees to wait a maximum time  $\Delta\tau$  [Equation (18)]—the temporal interval between the pay times of the rewards – to choose the greater and later reward, where  $\Delta\tau > \Delta\tau_0$ . In this paper, we assume that a gradual increase of  $t$  leads one to experience an increasing kind of subjective time dilation. Thus, the time  $t$  can make one feel the same “sensation” when she/he subjectively evaluates the “duration” of  $\Delta\tau_0$  and  $\Delta\tau$ .

### 4. DISCUSSION

In this paper, we use arguments inspired by the special theory of relativity to deal with the dynamic inconsistency in intertemporal choices as the result of a subjective time dilation effect. We define the maximum time delay for which individuals prefer a greater and later reward to a smaller and immediate one,  $\Delta\tau_0$ , and relate it to the “proper time” from the special theory of relativity. In the same way, we define the maximum time delay for which individuals prefer a greater and later reward to a smaller and more immediate in a future time  $t$ ,  $\Delta\tau$ . Focusing the study on a generalized model, which encompasses other ones that predict the dynamic inconsistency (for instance, the hyperbolic one), we find a factor, analogous to the Lorentz factor  $\gamma$  from the special theory of relativity, which relates  $\Delta\tau$  and  $\Delta\tau_0$ :  $\Delta\tau^{(C)} = (1 + \tilde{q}k_{\tilde{q}}t)\Delta\tau_0^{(C)}$ , where the superscript (C) is a reference to the generalized model.

We assume that the gradual increase of  $t$  leads one to experience an increasing kind of subjective time dilation, in a similar way to that performed by the increase of velocity in the special theory of relativity. Thus, the increase of time  $t$  makes the individual that subjectively evaluates the “duration” of  $\Delta\tau$  feel the same time sensation caused by the “duration” of  $\Delta\tau_0$ , even  $\Delta\tau > \Delta\tau_0$ . It is important to point out that we assume individuals have the same value of  $k$  (discount rate) for the two rewards – the greater and later one an the smaller and more immediate one.

We stress that the time dilation effect of the special theory of relativity is a consequence of two hypothesis [11]: (1) The Principle of Relativity—there are an infinite number of inertial systems of reference in which all physical laws assume their simplest form; (2) The Principle of the Constancy of Light—in inertial system, the velocity of light has the same value when measured with length-measures and clocks of the same kind. Here, the subjective time dilation effect proposed in this paper is not the description of a physical effect, but a new interpretation for the dynamic inconsistency, and the consequent preference reversal over time in intertemporal choices. This interpretation is derived from models that predict the dynamic inconsistency, which are covered here by a generalized model, and permit a new way of facing this anomaly.

The use of generalized models provides a simple and practical way to include different psychophysical effects on time perception on the temporal discount functions. For instance, the logarithmic based Weber-Fechner and the power-law based **Stevens’ law** [42] (**third law of psychophysics**) can be written in a unified way using the presented generalization of the logarithm function. Based on Equation (5), one writes the subjective time as:

$$t'' = a \ln_s(1 + bt), \tag{19}$$

where the second law of phychophysics is retrieved for  $s = 0$ . In 2011, Destefano and Martinez [33] proposed a very general and unified model for the discount process taking into account:

$$V^{(D)}(t) = \frac{V_0}{\exp_{\tilde{q}}[k_{\tilde{q}}a \ln_s(1 + bt)]}. \tag{20}$$

In Destefano and Martinez [33], a complete study of possible values of  $\tilde{q}$  and  $s$  has been performed. Also, the authors have shown that it is possible to dissociate the degree of inconsistency in two distinct parts of perception: one for value and other for time. The authors demonstrated that the direct analysis of the degree of inconsistency is the natural measure that favors the interpretation of the discount process. For the model of Equation 20,

$$\Delta\tau_0^{(D)} = \frac{1}{b} \left[ \exp_s \left( \frac{\Delta\tau_0^{(C)}}{a} \right) - 1 \right] \tag{21}$$

and

$$\Delta\tau^{(D)}(t) = \frac{1}{b} \left\{ \left( 1 + b\Delta\tau_0^{(D)} \right) \exp_s \left[ \left( \frac{V_{02}}{V_{01}} \right)^{\tilde{q}} \frac{\ln_s(1 + bt)}{1 + b\Delta\tau_0^{(D)}} \right] - 1 \right\} - t. \tag{22}$$

This equation does not simply connect  $\Delta\tau^{(D)}(t)$  with  $\Delta\tau_0^{(D)}$  as in Eq. (18). This non-linear behavior may lead to some effect that will be studied in detail in a near future.

A study conducted in 2017 by Agostino et al. [12] have shown the importance of the individual differences to the average and individual psychophysical functions of long-range time representation. It suggests that the study of the deviations from exponential discount models in intertemporal choices to other ones that predict dynamic inconsistency must involve “... the characterization of subjective time in an individual-participant basis.” That is exactly what our model provides, fitting individual data and account for the differences in discount rate, as the  $\tilde{q}$  parameter can be individually adjusted an generate different discount functions. Our characterization of the subjective time in intertemporal choices procedures also covers cases where dynamic inconsistency is not involved, since the generalized discount model that we adopt encompasses other ones, like the exponential model, which do not deal with this anomaly.

To conclude, we have shown that dynamic inconsistency in intertemporal decision making can be seen as the result of a subjective time dilation perception effect. Based on a well-established theoretical framework, we have found a simple transformation equation for the time interval between the pay times of two rewards, showing that this subjective perception effect can be modeled by generalized models that encompasses particular cases that predict dynamic inconsistency. We also have found a broader transformation equation, derived from a very general and unified discount model, which will be further studied. Since the Bernoulli utility function is logarithmic, one can face it as a special case of a generalized hyperbolic one  $u^{(\tilde{q})}(a, b) = a/(1 + \tilde{q}b)$ . In this way, our “proper time” can be written as  $\Delta\tau_0^{(C)} = \left\{ u^{(\tilde{q})} [\ln_{\tilde{q}}(V_{02}), \ln_{\tilde{q}}(V_{01})] - u^{(\tilde{q})} [\ln_{\tilde{q}}(V_{01}), \ln_{\tilde{q}}(V_{01})] \right\} / k_{\tilde{q}}$ , which associate a time interval with the difference of two utility functions. Our proposals of a two-value utility function and a time interval transformation unveils the subtle connection between the subjectivity on value and time perceptions. Anomalies in intertemporal decision making can be translated

and quantified in terms of value perceptions and shall be further explored.

## AUTHOR CONTRIBUTIONS

Both authors contributed equally on the discussion of the ideas, development of the study and writing the manuscript.

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## SUPPLEMENTARY MATERIAL

The Supplementary Material for this article can be found online at: <https://www.frontiersin.org/articles/10.3389/fams.2018.00054/full#supplementary-material>

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